

A monthly E-News update for employers committed to creating opportunities for people with disabilities.

Vol. 4, No. 3 May 2005

EARN Encourages Employers to Increase Entry-level and Administrative Job Postings

The search for qualified talent at all levels and job types continues as businesses seek the best and the brightest. Many employers are finding such candidates through employment agencies and recruitment services.

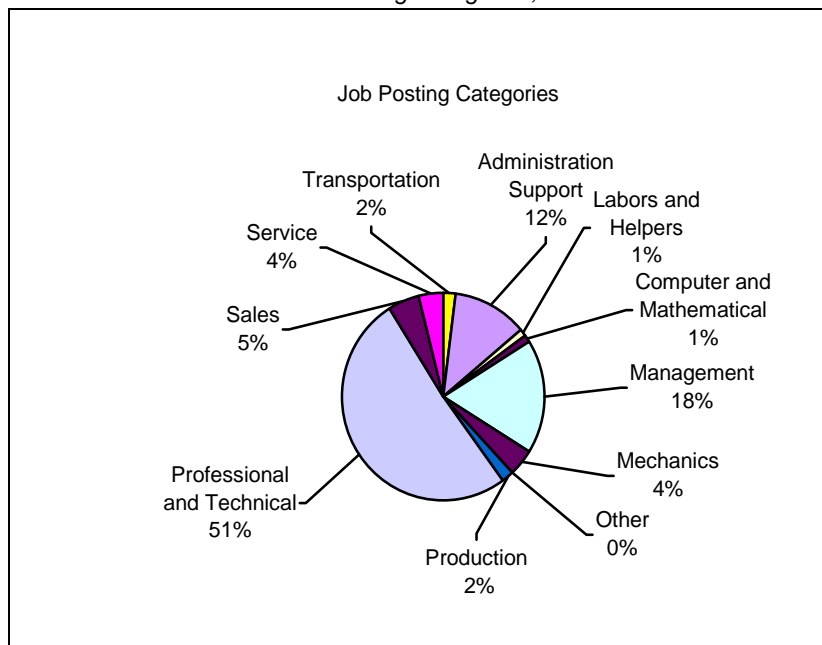
"We know many companies may not think to use a recruiting service for entry level and administrative positions," said Jane Rath, EARN manager. "But EARN services are at no cost to the employer so we encourage you to use us to help fill those roles as well as meet your other staffing needs."

EARN's candidate pool includes graduating students, disabled veterans, and other highly skilled individuals who may be looking for their first job or transitioning to a new career. These individuals have the skills, commitment, dedication and drive to meet your current needs and grow with your organization.

As EARN employers, we encourage you to increase the number of administrative job postings with our service. In March, administrative jobs represented only 12% of the jobs posted with EARN, while 51% of job postings represented professional and technical occupations.

"The reality is skill levels and job types vary widely, and EARN is a source for reaching a variety of candidates," Rath said. "Our goal is to connect employers with qualified talent for whatever the job may be."

EARN Job Posting Categories, March 2005



EARN on the move...

This month, EARN continues its ten-city tour in Tampa, Fla. and Orange County, Calif. We began in March with a visit to Phoenix, Ariz. and Cincinnati, Ohio, followed by an April trip to Minneapolis, Minn. and a return west to San Diego, Calif.

EARN made its mark in these cities through meetings with local employers, speaking engagements with civic organizations and our dynamic networking seminars designed to engage local human resource professionals and members of the EARN employment service provider network.

[Register here for an upcoming seminar:](#)

***HRCI approved for 2.25 recertification credit hours**

***Orange County, CA May 19**

***Atlanta, GA June 23**

***Nassau/Suffolk, NY July 14**

***Washington, DC July 28**



EARN Collaborates with the Information Technology and Health Care Industries to Address Workforce Issues

EARN is partnering with leaders in the information technology (IT) and health care industries to identify workforce challenges and develop solutions. EARN and 8 to 15 participants from each industry will gather for industry-specific roundtables to discuss how they can resolve workforce issues by including people with disabilities.

The effort kicks off this month in Tampa, Fla. and will coincide with EARN's ongoing national campaign to create awareness about the benefits of recruiting and hiring people with disabilities and to promote EARN services.

Remaining roundtables will be held in:

Columbus, OH – May 20	Focus: Health care
Norfolk, VA – June 9	Focus: IT and Health care
Atlanta, GA – June 23	Focus: IT and Health care
Nassau/Suffolk, NY – July 14	Focus: Health care
Washington, DC – July 28	Focus: IT and Health care

If you are an IT or health care industry employer and want to participate in a roundtable, contact, [Eddie Espinosa](#), (703) 448-6155 x213 or [Anne Wisecarver](#), (703) 448-6155 x237 for more details. Refreshments will be served.

The Job Accommodation Network to Host Annual Conference

Join the Job Accommodation Network (JAN) in San Francisco on September 26-27, 2005. JAN's Annual Conference, *Empowering Employers to Build an Inclusive Workforce*, offers a unique learning opportunity to enhance your organization's ability to accommodate and employ people with disabilities. Interact with JAN staff and national experts during training sessions on accommodation strategies, the Americans with Disabilities Act/legal issues, and innovative employment practices. Visit the 2005 JAN Conference Web site for more details about who should attend, registration fees, and featured speakers. We hope to see you in San Francisco! <http://conference.jan.wvu.edu/>

EARN connects employers with workforce talent and solutions. To sign up with EARN and to learn more about EARN services, go to www.earnworks.com or call us toll-free at 1-866-EARN-NOW, V/TTY (1-866-327-6669, V/TTY).

TICKET TO HIRE

A FREE NATIONAL REFERRAL SERVICE FOR EMPLOYERS

Ticket to Hire (TTH) is a distinct service of EARN. TTH connects employers with job vacancies to vocational rehabilitation agencies and employment networks who have direct access to job seekers from the Social Security Ticket to Work Program. For information on how to sign up, call TTH toll-free at 1-866-TTW-HIRE, V/TTY (1-866-889-4473, V/TTY).

GIVE US YOUR FEEDBACK

IF YOU HAVE AN EARN SUCCESS STORY, TELL US ABOUT IT. WE WOULD LIKE TO FEATURE YOUR STORY IN THIS NEWSLETTER AND ON OUR WEB SITE.

E-MAIL YOUR STORY TO EARN@EARNWORKS.COM

EMPLOYMENT RESOURCES

- disabilityinfo.gov
- dol.gov/odep
- ssa.gov
- jan.wvu.edu
- doleta.gov
- nod.org

INFORMATION YOU CAN USE

On Wednesday, June 1, 1-2:30 pm ET the Human Capital Institute will host a free Webcast, *Hiring Right, Hiring Smart – Enterprise Talent Management*. The online seminar will explore the challenges businesses face today in finding and retaining talent amid a shrinking labor force. www.humancapitalinstitute.org

EARN SUPPORT

EARN is a service of the U.S. Department of Labor Office of Disability Employment Policy with additional support provided by the Social Security Administration's Office of Employment Support Programs. EARN is operated and managed by [CESSI, Inc.](#)